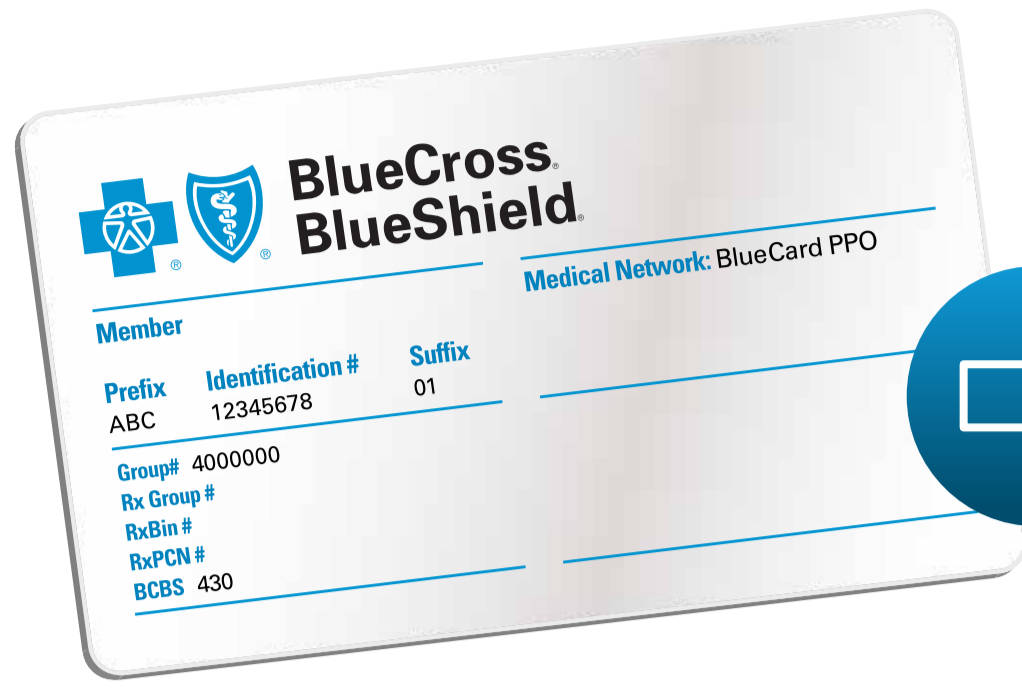


KNOW WHAT MATTERS

Wide price variation exists in orthopedic procedures across the U.S.

Do you know the average price for planned knee and hip replacements in the communities where your employees live and work? Powered by our Blue Cross Blue Shield, The Health of America Report® Series, this infographic is designed to give you a high-level understanding of the wide price variation that exists across the country. A better understanding of these differences could mean significant cost savings for your organization and employees.



DATA IS FROM EXAMINING THE MEDICAL CLAIMS OF



49M

ADULT BCBS COMMERCIALY INSURED MEMBERS

2017 TRENDS

Cost for planned knee and hip replacement procedures

PRICES FOR KNEE AND HIP REPLACEMENTS VARY SIGNIFICANTLY BY LOCATION

National average price for complete inpatient episode of care



\$34,513



\$34,282

Prices range threefold between Metropolitan Statistical Areas (MSAs)

AVERAGE INPATIENT KNEE PRICES

Des Moines, IA = \$19,934

New York, NY = \$61,750

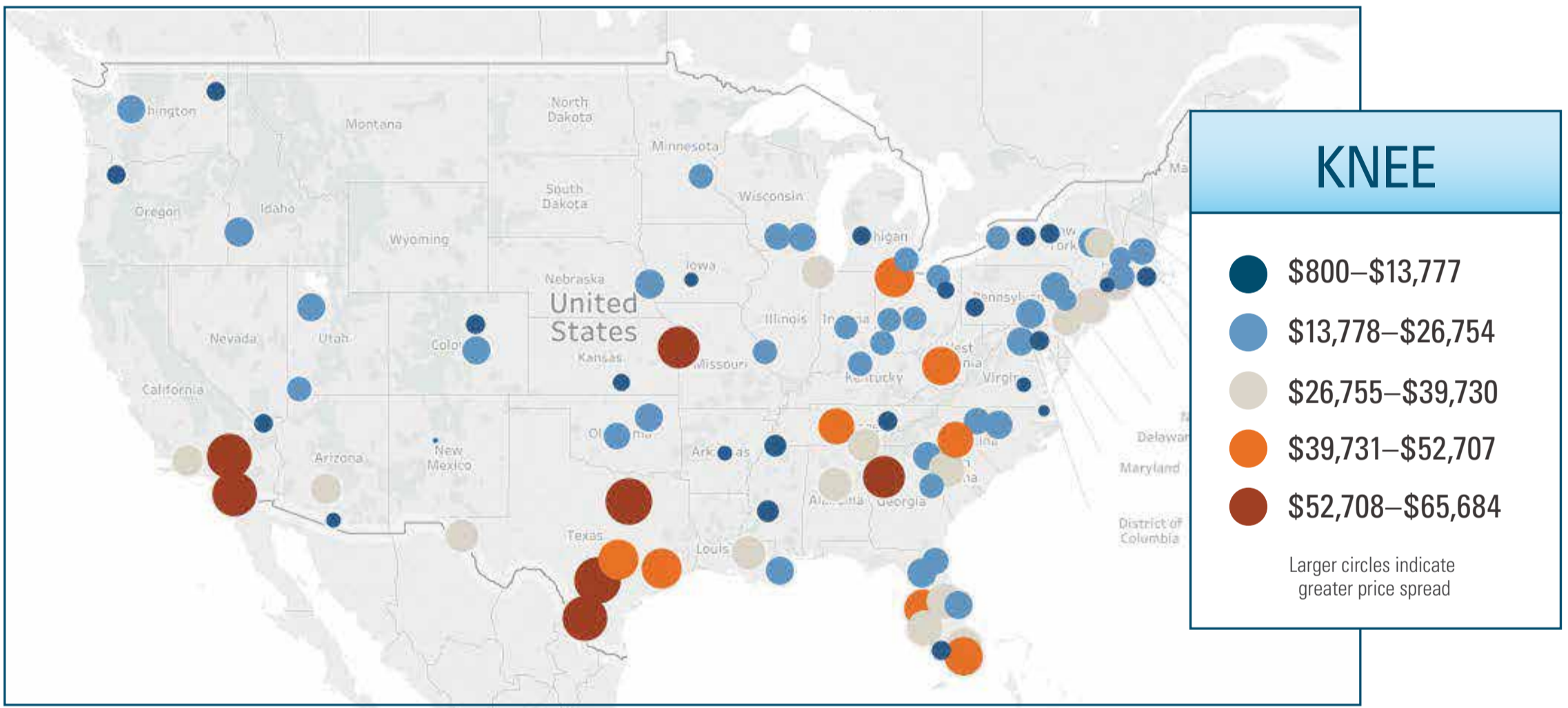
AVERAGE INPATIENT HIP PRICES

Des Moines, IA: \$19,263

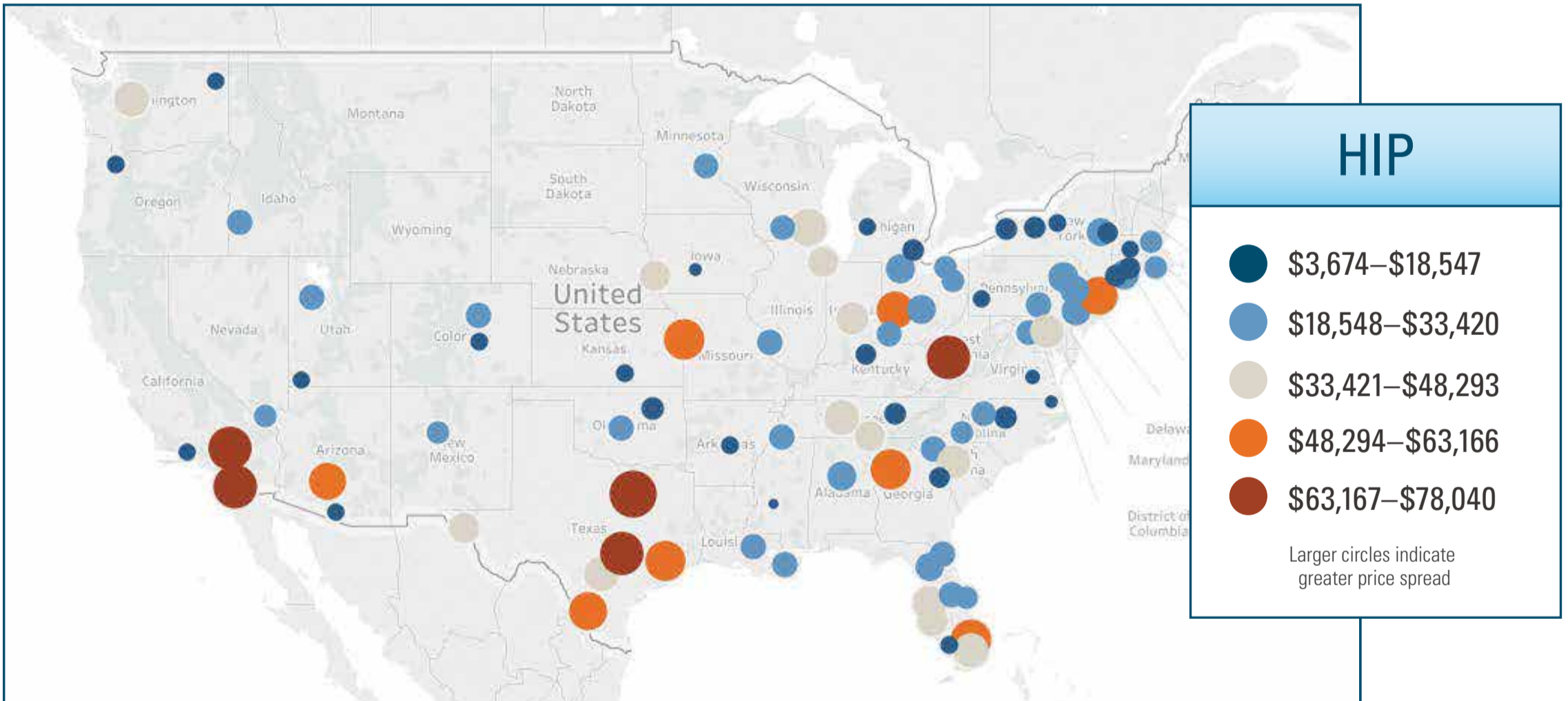
New York, NY: \$64,641

Within the same MSA, there can be a significant difference in price

PRICE SPREAD FOR PLANNED KNEE REPLACEMENTS IN THE LARGEST 100 MSAs



PRICE SPREAD FOR PLANNED HIP REPLACEMENTS IN THE LARGEST 100 MSAs



IN 2017

Dallas had the greatest price spread for planned hip replacements, ranging from **\$20,597** to **\$98,638** for the same episode of care.



KEY CONSIDERATIONS

- Do you know your organization's and employees' typical medical costs for knee and/or hip procedures?
- Does your organization's typical medical costs vary within and between MSAs? If so, to what degree?
- Do you have cost transparency and provider finder tools to help employees identify higher quality, lower cost providers?
- How can you use network and benefit design to guide and incentivize employees who are planning knee/hip procedures toward higher quality, lower cost providers?

We're here to help answer all your questions regarding cost control and orthopedic care. Visit smarterbetterhealthcare.com to contact your local BCBS company and to read the full eBook, *Controlling Cost as Orthopedic Procedures Rise*.