The journey toward health equity takes all of us

HEALTH DISPARITIES BY THE NUMBERS
Detailing the impact on key conditions and workplaces

UNDERSTANDING SOCIAL DETERMINANTS OF HEALTH
See what’s making this the focus for more employers

SOLUTIONS EMPLOYERS CAN ADVANCE
Health equity takes all of us, here’s where you can lead
America’s health equity crisis is unconscionable and devastating to many people. We need better outcomes. Better representation. A better way. Blue Cross and Blue Shield companies are leading the charge, but it will take all of us to get there—healthcare partners, employers, communities and more. Consider this your invitation to a life-bettering, life-saving movement for your entire workforce.

For us to have meaningful conversations around creating more equitable health, we must first define key concepts that are core to the discussion.

Know these terms: Consider this critical distinction:

- **HEALTH EQUITY & HEALTH DISPARITIES**
- **EQUITY VS. EQUALITY**

Your health shouldn’t depend on the color of your skin or the neighborhood you live in. While BCBS companies have made great strides in addressing racial health disparities in our local communities, there is so much more to be done.

– Kim Keck, President and CEO, Blue Cross Blue Shield Association
### Health equity: scale of impact

Identifying areas where health equity is suffering most, and what it’s costing employers, are the first steps in addressing what employee populations might be up against.

Throughout America, health disparities exist across key conditions that prevent oppressed and marginalized populations from receiving the care they need, causing and exacerbating a range of health issues.

<table>
<thead>
<tr>
<th>Health Condition</th>
<th>Comparison</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MATERNAL HEALTH</strong></td>
<td>3x higher</td>
</tr>
<tr>
<td><strong>BEHAVIORAL HEALTH</strong></td>
<td>55% lower</td>
</tr>
<tr>
<td><strong>DIABETES</strong></td>
<td>60% more</td>
</tr>
<tr>
<td><strong>CARDIOVASCULAR HEALTH</strong></td>
<td>70% more</td>
</tr>
<tr>
<td><strong>CANCER</strong></td>
<td>14% higher</td>
</tr>
<tr>
<td><strong>COVID-19</strong></td>
<td>2.5x more</td>
</tr>
</tbody>
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### Impact on the workplace

Addressing health equity isn’t just better for employees—but also for businesses.

**Medical Care Costs**: $93B

**Lost Productivity**: $42B

[Learn more](#)
Revealing key influencing factors

There are many dynamics impeding health equity. Below are some overarching factors that are critical for employers to understand and address.

**STRUCTURAL RACISM & DISCRIMINATION**

These long-standing factors impact access to care and the kind of care received when oppressed and marginalized populations seek services.

Learn more

**ZIP CODE**

Evidence suggests that living in certain geographic areas or neighborhoods—a key social determinant of health (SDoH)—can come with particular health equity challenges.

Learn more

**PROVIDER REPRESENTATION**

The Association of American Medical Colleges found the diversity of physicians does not reflect that of the country.

Learn more

**PROVIDER BIAS & INEQUALITY OF CARE**

A lack of cultural understanding of certain populations can affect the seeking of and quality of care.

Learn more

**LACK OF PREVENTIVE CARE**

Lack of trust in providers can lead minority communities to avoid seeing physicians regularly, which may result in significant health challenges.

Learn more

Uncovering stigma that fuels behavioral health disparities

Many cultures associate mental health challenges with weakness or shame, which in turn creates a barrier to treatment.

Learn more
Diving deeper into SDoH

As we continue breaking down the factors that contribute to people’s health and the care they receive, it’s imperative to look at SDoH—conditions in the environments where people are born, live, learn, work and age that impact a range of health, functioning and quality-of-life outcomes and risks. SDoH can be just as dangerous as serious medical conditions, and can have severe negative impacts on mental health, blood pressure and cholesterol. Achieving health equity requires advancing SDoH along with more equitable benefits, support and care.

The health of employees is tied to many of the following factors. That’s why 83% of employers believe SDoH will be essential to their health and well-being strategies over the next three years.
of an individual’s health outcomes are driven by social determinants of health.\textsuperscript{35}

\textbf{IN ON HEALTH EQUITY:}

\textbf{Taking on SDoH}

Blue Cross and Blue Shield of North Carolina has dedicated $3.2 million for a groundbreaking clinical research study to address food insecurity among its at-risk members who also have hypertension/high blood pressure. The study will measure how to best help people who are food insecure achieve better health outcomes by comparing two different types of healthy food interventions with and without nutrition education.\textsuperscript{36}
Implementing a National Strategy to advance health equity

Blue Cross and Blue Shield companies launched a multi-year National Health Equity Strategy to tackle health disparities in local communities across the country. This commitment includes:

- Collecting data to measure disparities
- Scaling effective programs
- Working with providers to improve outcomes and address unconscious bias
- Activating partnerships at the community level

We’re starting with a focus on four conditions that continue to be top challenges for many workforces. These conditions also tend to disproportionately affect communities of color:

- MATERNAL HEALTH
- BEHAVIORAL HEALTH
- DIABETES
- CARDIOVASCULAR CONDITIONS

We recognize we cannot do this alone. With your input and partnership, we’ll continually improve our local programs and scale the best initiatives nationwide to accelerate health equity across the care continuum. Visit BlueHealthEquity.com to learn more.
What we can do together

Critical to establishing better equity are network and benefit design. To drive this, health plan partners and employers can work together. Health plan partners need to assure a variety of quality health providers are available to address healthcare deserts and help alleviate the challenges of accessing care that exist in many communities. Employers can ask their health plan partners to focus on provider enhancements and incentives that improve health disparities and help every employee access higher-quality, lower-cost care.

For network strategy, there isn’t a one-size-fits-all approach

Employers can rely on their health plan partner as an expert advisor to help design the right strategy and achieve the right balance of savings and access for your employees. A thoughtfully designed employee benefits program prioritizes wellness, prevention and equitable care while removing barriers standing between employees and the healthcare they need. Consider:

- Collaborating with your health plan partner to explore ways to improve the affordability of care, such as lowering or removing copays and ensuring broader access to preventive screenings
- Creating flexibility around time off for health needs like vaccinations, preventive screenings, doctor visits and behavioral care
- Addressing transportation barriers by evaluating benefits like bringing clinicians on-site or offering transportation subsidies

Look to virtual care resources—but with the right context and support

Virtual care can help connect people with the right clinicians for their needs. However, not all employees are digitally literate or have access to high-speed internet. To support employees’ use of such programs, consider having a place and time during the workday where they can access digital tools.
Where employers can lead the way

To ensure that everyone has the access and support they need, our healthcare system and workplace cultures need to be proactively inclusive. We must work together to operationalize more culturally competent strategies—a practice of listening to, understanding and responding effectively to the unique backgrounds, needs and challenges of your employee population.

Promoting a culturally competent workplace

Cultural competency requires programs that are sensitive to and respectful of varying populations and equitable benefits for all employees and their families. That means:

- Fostering cultural humility—embracing an ongoing willingness to learn, and an environment where senior leaders speak openly about the importance of health equity
- Offering education around diversity, equity and inclusion (DEI), including implicit bias training across the workforce—starting with your leadership
- Meeting with and listening to diverse groups of people and/or Employee Resource Groups (ERGs) to better understand needs and address barriers to care
- Evaluating and evolving programs and communications to ensure they are culturally and linguistically appropriate.
- Asking your health plan partner if they are pursuing initiatives to address provider challenges including representation, bias and cultural competency

7 out of 10 employers indicated they plan to promote DEI-related aspects of their benefit and well-being programs over the next three years.37

IN ON HEALTH EQUITY:
Undoing maternal health bias

Blue Cross and Blue Shield companies have developed a national partnership with March of Dimes to expand access to its implicit bias training program—Dismantling Bias in Maternal & Infant Health—across the communities we serve. The training program’s unique learning experience is designed to reduce implicit bias among healthcare professionals caring for women before, during and after pregnancy.
Join the movement to advance health equity

Health equity benefits everyone. That’s why it will take all of us—working together, thinking differently and building on our successes.

**Use data to drive decision-making**
Better data enables us to pinpoint healthcare disparities, improve outcomes and address unconscious bias. Ask your health plan partner how you can work together to improve the collection of data to help drive equity within your workforce.

**Consider value of investment**
Just because you can’t directly measure the impact of a program doesn’t mean it’s not creating value. Offerings designed to address disparities among a specific segment of your population may not see the broad participation that traditionally demonstrates success. However, the impact they have on the community they were designed for can result in improved health outcomes as well as increased presenteeism, engagement and productivity.

**Reach out for help**
Advancing health equity will require all of us working together. Ask employees for their input. Look to the community for local resources that can help address disparities. Collaborate with your health plan partner to see what solutions they can bring to the table.

Learn more at [smarterbetterhealthcare.com](http://smarterbetterhealthcare.com).


12 National Center for Immunization and Respiratory Diseases, Division of Viral Diseases, “Risk for COVID-19 Infection, Hospitalization, and Death By Race/Ethnicity,” CDC, Sept. 9, 2021.


26 “The Importance of Diversity in Health Care: Medical Professionals Weigh In,” *The SGU Pulse (Medical School Blog)*, St. George’s University Medical School, Aug. 19, 2021.


